



**LARGEPA**  
Laboratoire de recherche  
en gestion Panthéon-Assas

**Web 3, Métavers et Management :**  
nouveaux enjeux théoriques et nouvelles pratiques.

# Welcome to the 1st W3AC Research Day

## Web 3, Metaverse and Management: new theoretical issues and new practices.

by the **LARGEPA** laboratory - Paris Panthéon Assas

Webpage of the program - <http://web3assas.com/>



Le **22 juin 2023**

La journée de recherche sur le « Web 3, Métavers et Management » vise à rassembler des chercheurs et des praticiens de premier plan pour échanger et partager leurs résultats de recherche et leurs premiers retours d'expériences sur tous les enjeux et opportunités du management dans ce nouvel Internet, le métavers et plus généralement le Web3.

Organizing Comity : Laurent Florès, Jean-Éric Pelet, Virginie Pez  
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# Program Research Day W3AC

## Agenda and detailed program

Together with the session chairs and the guidelines for the presentations [go there please](#)

Time	On Thursday 22/06/2023 - Location: Paris Panthéon Assas - Rue Guy de la Brosse ( <a href="#">see the map</a> )
8.00	Registration desk open - Welcome to the 2023 W3AC participants, and Guests.
8.30	Introduction & Keynote speech
9.00 12.30	Academic presentations of sessions 1 and 2: 1. Metaverse's "Micro Perspectives"
10.15 10.45	Coffee break: Library
10.30 12.30	Academic presentations of sessions 3 and 4: 2. Metaverse's "Macro Perspectives"
12.30 14.00	Lunch
14.00 15.30	Academic presentations of sessions 5 and 6: 3. Brands, Metaverse, NFT, DAO and 4. Usages of WEB 3.0 in Management.
15.45 16.30	Coffee break: Library
16.30 17.30	Round table - Brands & Metaverse
17.30 19.00	Closing & Announcement and networking drinks

## Morning

## Academic Sessions Program

4 parallel sessions in 4 rooms: Amphi 1, Salle 22, Salle 23, Salle des Actes

Session	1	1. Metaverse's "Micro Perspectives" Experience, Consumption, Uses and Identities
<b>9.00 12.00 Amphi 1 - Jean-Philippe Timsit</b>		
	9.00	1.1 Metaverses ? What for ? Jean-Philippe Timsit, Gregory Rocher
	9.20	1.2 Get to know me : Systematic Marketing Literature Review of AI powered chatbots, Salma Banana, Sophie Changeur, Sophie Balech
	9.40	1.3 The virtual store: a new purchasing channel that generates value and well-being, Cindy Lombart, Fidan Kurtaliqui, Olga Untilov, Didier Louis, Florence Charton-Vachet
	10.00	1.4 Metaverse: experience, motivations, and consumer use, Samy Mansouri, Joseph Kaswengi, Asibu Ransford



**Session 2 Salle 22 - Cécile Méadel**

9.00	1.5 The masculinity of virtual worlds: the phenomenon of women swapping gender through the avatar as a shield against harassment, <b>Nathalie Maumon</b>
9.20	1.6 Fictionnal immersion and experience of transmediatic consumption within the Animal Crossing: New Horizons proto-metaverse , <b>Eloïse Yang, Damien Renard</b>
9.40	1.7 Understanding the determinants of the intention to use the metaverse among young people: A quantitative study, <b>Denis Bories, Paul Pichon, Christian Laborde, Olivier Brunel</b>
10.00	1.8 Imagining an "infinite world", mapping the metaverse on Twitter, <b>Jaércio da Silva, Cécile Méadel</b>

**10:15 – 10:45 Coffee Break: Library**

**2. Metaverse's "Macro Perspectives"**

**Designs, Business models, Industry and Metaverse, Future of Collaboration and Metaverse, AI/Metaverse and teaching/pedagogy**

**Session 3 Salle 23 - Jean-Eric Pelet**

10:45	2.1 Metaverses and the formulation of business models, <b>Julien Buseyne, Jean-Philippe Timsit</b>
11.05	2.2 Harnessing the Power of NFTs in the Retail Industry, <b>Pierre Buffaz, Rami Alkhudary, Nathalie Guibert</b>
11.25	2.3 Designing what could be: usages and challenges of immersive virtual reality and the metaverse for the industry of the future, <b>Pierre Quesson, Cédric Dalmasso</b>

**Session 4 Salle des Actes - Virginie Pez**

10.45	2.5 A revival of pedagogical activities through virtual reality tools: an adaptation to the specificity of gen-zers through experiential pedagogy, <b>Nathalie Maumon, Didier Bede</b>
11.05	2.6 Virtual workspaces and professional metaverses: the future of remote collaboration? <b>Maxime Massey, Natalya Kolesnik, Asmaa Abid-Baudin, Karine Sacépé</b>
11.25	2.7 Will Business Professors soon be replaced? Challenges, Opportunities and Perspectives for teaching business management at the time of ChatGPT and the Metaverse, <b>Isabelle Dabadie, Laurent Florès, Virginie Pez</b>

**12.15 Lunch**



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Afternoon

## Academic Sessions Program

2 parallel sessions in 2 amphitheatres: Amphi 1 and Salle 22

13.45

15.00 **Amphi 1**

**Session**

**5**

### **3. Brands, Metaverse, NFT, DAO - Won Kim**

14.00	3.1 Brands and Metaverse: how to seduce the Alpha generation? Zineb Kamal, Maria Mercanti-Guerin
14.20	3.2 Brands in the metaverse: a taxonomy of marketing NFTs, Paige Bridges
14.45	3.3 A look beyond the hype: Why NFTs need new use cases to reach a broader audience, Kristina Brahmstaedt
15.05	3.4 Decentralized Autonomous Organizations (DAOs): completing or threatening Customer Relationship Management (CRM)? New emerging hybrid models in marketing. Anthony Chung Chai Man, Won Kim

**Session**

**6**

**Salle 22**

### **4. Usages of WEB 3.0 in Management - Laurent Gayard**

**Museums, Publishing, Blockchain and Logistics**

14.00	3.5 Contribution of Blockchain technology to logistics performance, Ghizlane Errabi, Laila Zeroual
14.20	3.6 Museums and web 3.0: between opportunities and implementation difficulties. Two exploratory case studies, Saida Rave
14.40	3.7 Make the Internet another planet again : use cases of social media renewing through web3 and metaverse technology, Laurent Gayard

**15.45 16.30 Coffee Break: Library**



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## Amphi 1

16.30 17.30 **Round table: Laurent Florès**

Panel : Brands & Metaverse, What has be done, What is to be done : Opportunities and  
3.5 Challenges for Brands in the Metaverse, with Mathieu Cervety, TheSandBox, Stéphanie  
Zolesio (Groupe Casinon), Neal Roberts BEM Builders

17.30 19.00

## Closing speeches and networking